

Blackstone Valley Tourism Council
Profit & Loss Budget Overview
July 2006 through June 2007

Income

Bike Blackstone		2,000.00
Blackstone Valley Tourism Inc		4,000.00
BRVNHCC Collaborative Marketing		45,000.00
BRVNHCC Information Contract		6,000.00
BRVNHCC Science Center		35,000.00
BV Canoe Trail		10,000.00
BV Distance Learning		2,500.00
BV General Store		5,000.00
BV Mini-Bus		3,000.00
BV RI Room Tax		278,000.00
BV Scenic Railway Tours		115,000.00
BV Sustainable Tourism Lab		5,000.00
Community Support		9,000.00
Conway Tours Ticket Sales		6,000.00
Elderhostel		115,000.00
General		3,000.00
Grants & Donations		50,000.00
Group Tours		2,500.00
RI Dragon Boat Race		40,000.00
RI HPC		60,000.00
Slater/Explorer/Spirit		
Canal Boat - Sam Slater	12,000.00	
Explorer	30,000.00	
Spirit	12,000.00	
Total Slater/Explorer/Spirit		54,000.00
Special Events		
Golf Tournament	15,000.00	
Annual Meeting	20,000.00	
Auction	4,000.00	
Raffle	5,000.00	
Total Special Events		44,000.00
State of RI Grants		10,000.00
Tour RI - No Place Like Home		35,000.00
Visitor Center Contract		
Pawtucket Arts Collaborative	500.00	
Visitor Center Contract - Other	65,000.00	
Backlit	1,200.00	
Total Visitor Center Contract		66,700.00
<u>Total Income</u>		<u>1,005,700.00</u>

Expense

OPERATIONS

Automobile		4,300.00
Bad Debts		40,000.00
Bank Merchant Fees		7,500.00

Bank Service Charges		200.00
Bookkeeping & Accounting		8,000.00
Cost of Rent/Utilities		3,500.00
Dues and Subscriptions		500.00
Equipment Leases		1,500.00
Insurance		
Board	1,300.00	
Fire Insurance	900.00	
Liability Insurance	525.00	
Total Insurance		2,725.00
Interest Expense		
Loan Interest	2000.00	
Total Interest Expense		2,000.00
Legal		1,000.00
Office Supplies & Equipment		9,000.00
Petty Cash Expenses		250.00
Postage		7,000.00
Repairs		
Computer	1,000.00	
Equipment	1,500.00	
Repairs - Other	200.00	
Total Repairs		2,700.00
Shipping/Delivery		200.00
State Licenses and Permits		600.00
Taxes		50.00
Telephone		9,000.00
Travel		10,000.00
<u>Total OPERATIONS</u>		<u>110,025.00</u>

PERSONNEL

Health Insurance		38,000.00
IRA - Simple- Company Contrib.		4,000.00
Sub-contractors		18,000.00
Wages		340,000.00
Worker's Comp Insurance		3,500.00
<u>Total PERSONNEL</u>		<u>403,500.00</u>

PROGRAMS

BV Canoe Trail		10,000.00
Amber Valley Compact		2,000.00
Annual Meeting		13,000.00
Bike Blackstone		2,000.00
Brochure Distribution		5,000.00
BV Store Products		1,500.00
BV Sustainable Tourism		10,645.00
Consulting		500.00
Distance Learning		2,000.00
Educational Supplies		1,000.00
Groups/Sites		
Elderhostel	80000.00	
Tour RI - No Place Like Home	30000.00	
Total Groups/Sites		110,000.00

Marketing & Public Relations		
BV Collaborative Marketing	80000.00	
General Marketing	40000.00	
Tourism Conferences	7500.00	
Total Marketing, PR & Conferences		127,500.00
Meetings		3,000.00
Photography		500.00
Research & Development		2,500.00
RI Dragon Boat Race		35,000.00
RI HPC		60,000.00
Science Center		35,000.00
Special Events		
Golf Tournament	9,000.00	
?	500.00	
Total Special Events		9,500.00
Supplies		750.00
Tickets (Conway)		5,400.00
Visitor Center		
PAC (85% of invoice)	1,250.00	
Visitor Center - Backlit	1,250.00	
Total Visitor Center		2,500.00
<u>Total PROGRAMS</u>		<u>439,295.00</u>

GROUND TRANSPORTATION

Bus Insurance		1,800.00
Mini Bus/Para Transit Repair		500.00
Mini Bus Fuel		1,500.00
<u>Total GROUND TRANSPORTATION</u>		<u>3,800.00</u>

WATER TRANSPORTATION

Advertising		3,000.00
Crane		1,200.00
Fuel		5,000.00
Insurance		18,000.00
Landings & Site Development		4,000.00
Misc		100.00
Moving & Storage		1,750.00
Pumping		3,000.00
Registration		700.00
Rental Fees		250.00
Repair/Maintenance		7,500.00
Research & Development		500.00
Supplies		3,000.00
USCG Documentation & Inspection		600.00
USCG Drug Testing		480.00
<u>Total WATER TRANSPORTATION</u>		<u>49,080.00</u>

Total Expense **1,005,700.00**

0.00